



SECTION 1: Please review information below and make any necessary adjustments in the right hand column

Company Name:	«PopMemberName»	
Address:	«PopMemberAddress1» «PopMemberAddress2» «PopMemberAddress3» «PopMemberPostCode»	
Contact Person:	«PopMemberContact1Name»	
Telephone:	«PopMemberTel»	
Fax:	«PopMemberFax»	
E-Mail:	«ContactEmail»	
FT Employees:	«FTEmployees»	
PT Employees:	«PTEmployees»	

SECTION 2: Please tick ✓ the relevant circle

Q 1 : How has your production developed over the past 3 months? It has ...

- ☐ + increased
☐ = remained unchanged
☐ - decreased

Q 5 : How do you expect your production to develop over the next 3 months? It will ...

- ☐ + increase
☐ = remain unchanged
☐ - decrease

Q 2 : Do you consider your current overall order books to be ...?

- ☐ + more than sufficient (above normal)
☐ = sufficient (normal for the season)
☐ - not sufficient (below normal)

Q 6 : How do you expect your selling prices to change over the next 3 months? They will ...

- ☐ + increase
☐ = remain unchanged
☐ - decrease

Q 3 : Do you consider your current export order books to be ...?

- ☐ + more than sufficient (above normal)
☐ = sufficient (normal for the season)
☐ - not sufficient (below normal)

Q 7 : How do you expect your firm's total employment to change over the next 3 months? It will ...

- ☐ + increase
☐ = remain unchanged
☐ - decrease

Q 4 : Do you consider your current stock of finished products to be ...?

- ☐ + too large (above normal)
☐ = adequate (normal for the season)
☐ - too small (below normal)

Q 8 : What main factors are limiting your production? (choose one or more relevant factors)

- ☐ - none
☐ - insufficient demand
☐ - shortage of labour force
☐ - shortage of material and/or equipment
☐ - financial constraints
☐ - others

Q 9 : Considering your current order books and the expected change in demand over the coming months, how do you assess your current production capacity ...?

- ☐ + more than sufficient
- ☐ = sufficient
- ☐ - not sufficient

Q 10 : How many months of production are assured by your current overall order books ...?

Our production is assured for ___ __ , ___ months.

Q 11 : How have your orders developed over the past 3 months? They have ...

- ☐ + increased
- ☐ = remained unchanged
- ☐ - decreased

Q 12 : How do you expect your export orders to develop over the next 3 months? They will ...

- ☐ + increase
- ☐ = remain unchanged
- ☐ - decrease

Q 13 : At what capacity is your company currently operating (as a percentage of full capacity)?

The company is currently operating at ___ __ __ , ___ % of full capacity.

Q 14 : How has your competitive position on the domestic market developed over the past 3 months? It has ...

- ☐ + improved
- ☐ = remained unchanged
- ☐ - deteriorated

Q 15 : How has your competitive position on foreign markets inside the EU developed over the past 3 months? It has ...

- ☐ + improved
- ☐ = remained unchanged
- ☐ - deteriorated

Q 16 : How has your competitive position on foreign markets outside the EU developed over the past 3 months? It has ...

- ☐ + improved
- ☐ = remain unchanged
- ☐ - deteriorated



SECTION 1: Please review information below and make any necessary adjustments in the right hand column

Company Name:	« POPMEMBERNAME »	
Address:	« POPMEMBERADDRESS1 » « POPMEMBERADDRESS3 » « POPMEMBERPOSTCODE »	
Contact Person:	« POPMEMBERCONTACT1NAME »	
Telephone:	« PopMemberTel »	
Fax:	« PopMemberFax »	
E-Mail:	« ContactEmail »	
Full-time employees:	« FTEmployees »	
Part-time employees:	« PTEmployees »	

SECTION 2: Please tick ✓ the relevant circle

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☐ - decrease

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☐ = sufficient (normal for the season)
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Q 7 : How do you expect your firm's total employment to change over the next 3 months? It will ...

- ☐ + increase
☐ = remain unchanged
☐ - decrease

Q 4 : Do you consider your current stock of finished products to be ...?

- ☐ + too large (above normal)
☐ = adequate (normal for the season)
☐ - too small (below normal)

Thank you for participating

Please return the answered questionnaire to The Malta Chamber of Commerce, Enterprise and Industry by not later than Thursday, 23rd March, 2017 by post using the enclosed envelope or by fax on 21245223. Early replies are much appreciated