

Confidential

Distributive trades survey

Number 409 July 2017

Welcome to the CBI distributive trades survey. We would like to thank you for your valued support of the survey – providing us with a key insight into retail and wholesale conditions. The survey includes special questions on firms' price inflation and wage growth expectations. Data from these questions will be provided to The Bank of England on a strictly confidential and anonymised basis. Please answer on behalf of your UK distributive activities only. If you have any questions, please do not hesitate to contact us at surveymanagementgroup@cbi.org.uk

Offi	се ц	ise (only	' :	

Please submit your response using one of the following options:

- By email contact surveymanagementgroup@cbi.org.uk for an electronic questionnaire to complete
- By fax to 020 7836 1210 or 020 7836 5856
- · Post your response (address at bottom of page).

Closing date: Friday 14 July 2017.

Thankyou very much in advance for your response.

Anna Leach – head of economic intelligence

	ow do your sales and orders for this mon onth a year ago?	ith and you	r expectati	ions for the	next mont	h compare	with those	in the sam	ie
		July Up	Same	Down	n/a	August Up	Same	Down	n/a
1	Volume of sales								
2	Volume of orders placed on suppliers								
		Past three n		_		Next three r			
2-	Volume of sales	Up	Same	Down	n/a	Up	Same	Down	n/a
Zc	volume of sales								
2b	Volume of orders placed on suppliers								
W	hat is the position with regard to your:	July				August			
•		Good	Average	Poor	n/a	Good	Average	Poor	n/a
3	Volume of sales, for the time of year								
4	Volume of stocks, in relation	Too high	Adequate	Too low	n/a	Too high	Adequate	Too low	n/a
	to expected sales								
5	Over the next three months, do you expo	ect your ov	erall busin	ess situatio	on to:				
		Impro	ove	Rema	ain stable	Deter	iorate		

Please complete and return to the CBI survey management group by Friday 14 July 2017

How does yo	our employme	ent compar	re with tha	t in the sar	me month a	ı year agoʻ	?			
Niverboom			July Up	Same	Down	n/a	August Up	Same	Down	n/a
Numbers en	nployed									
of which: a)	full-time									
b)	part-time									
Numbers e			Up	Same	Down	n/a	Up	ee months Same	Down	n/a
-	expect your a ude seasonal	•	• .	s to change	over the n	ext three r				
			Up		Sar	ne	Do	wn	n/a	
Negati	ve percentage cha -3.1%	-2.1%	-1.1%	-0.1%	No change	Positive po	ercentage char	2.1%	3.1%	4.1%
to -5%		-2.1% to -3%	-1.1% to -2%	-0.1% to -1%		to 1%	1.1% to 2%	to 3%	3.1% to 4%	4.1% to 5%
ct nonths										
lowing										
er (please sp	ecify % +/-) F	² ast 12 mor	nths	% N	lext 12 mon	ths	% Fo	ollowing 12	months	%
What has he	en the percer		-	-					orice in UK	markets
and what is o	ve percentage cha	inge		_0.1%		Positive pe	ercentage char		2 10/	
Negati -4.1% to -5%	ve percentage cha		-1.1% to -2%	-0.1% to -1%			1.1% to 2%	2.1% to 3%	3.1% to 4%	4.1% to 5%
Negati -4.1% to -5%	ve percentage cha	-2.1%	-1.1%			Positive pe	1.1%	2.1%		
Negati -4.1% to -5% st months	-3.1% to -4%	-2.1% to -3%	-1.1%			Positive po 0.1% to 1%	1.1%	2.1%		
And what is Negati -4.1% to -5% st nonths	-3.1% to -4%	-2.1% to -3% Past 12	-1.1% to -2% months	to -1%	No change % nonths in yo	Positive po 0.1% to 1% Next 12	1.1% to 2% months	2.1% to 3%	to 4%	to 5%
Negati -4.1% to -5% nonths kt nonths wer (please specification)	-3.1% to -4%	-2.1% to -3% Past 12 ntage chan conuses) ar	-1.1% to -2% months ge over the	to -1%	No change % nonths in you	Positive po 0.1% to 1% Next 12	1.1% to 2% months	2.1% to 3%	to 4%	to 5%
and what is Negation 4.1% to -5% to 1.1% to 1.1% to 1.1% to 1.1% to 1.1% to 1.2%	-3.1% to -4% becify % +/-) en the percer vertime and b	-2.1% to -3% Past 12 ntage chan conuses) ar	-1.1% to -2% months ge over the	to -1%	No change % nonths in you	Positive po 0.1% to 1% Next 12	1.1% to 2% months	2.1% to 3%	to 4%	to 5%
and what is Negati -4.1% to -5% months xt months mer (please sp What has be (including ox Negativ -1.1%	-3.1% to -4% cecify % +/-) en the percer vertime and b	-2.1% to -3% Past 12 ntage chan conuses) ar	-1.1% to -2% months ge over the d what is Positive pe 0.1%	e past 12 m expected to ercentage change	% nonths in you occur over	Positive po 0.1% to 1% Next 12 Pour firm's ver the next	1.1% to 2% months wage/sala 12 months	2.1% to 3%	to 4% mathematics of the second seco	nployed c only on each

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CBI distributive trades survey July 2017

CBI dis	tributive	trades	surve	/ July	v 2017

3

Internet sales										
11 Do you currently sel	l goods over the inter	net?								
		Yes	No (but pla	an to)	No (no plans to)					
12 How do your volume in the same month a		this moi	nth and yo	our exp	ectations for	the nex	t mont	h comp	are with th	nose
		July up	same	down	n/a	August up	same	down	n/a	
13 How do your averag compare with those	e prices for goods sol in the same month a			et for t	his month and	d your e	xpecta	tions fo	r the next	month
		July up	same	down	n/a	August up	same	down	n/a	
Basic data section Please enter the busin on the reverse of the q	ess activity covered b	by this r	eturn (ple	ease re	fer to the sta	ndard ii	ndustri	al class	sification	
How many employees	are covered by this re	turn?								
0-25	26-99		100-	-499		50	0 and ov	ver .		
What type of business of Single outlet retailing	does your reply cover Retailers with 2-9		s Reta	ailers wi	th 10+ branches	s Ma	ail order	M	otor trades	Wholesaling
Please indicate the ann		by this 1 25-99.9m	-	ease a -499m	nswer on beh	alf of yo	our UK	operati	ion only)	
Please enter the main (please refer to the reg				uestior	nnaire)					
Your company details Your name	please complete as fully	as possi	ble		Your position					
Company name					. sa. position					
Address										
Audless					Postcode					
Telephone					Email					

The CBI acknowledges the European Union's financial support for the technical development and supply of this data.

CBI classification listing for the distributive trades survey

Please code your response according to your main activity listed below. These codes are taken from the 2007 Standard Industrial Classification published by the Office of National Statistics.

Motor trades

45.1 Sale of motor vehicles	45.1	Sale	of mot	tor ve	hicles
-----------------------------	------	------	--------	--------	--------

- 45.2 Maintenance and repair of motor vehicles
- 45.3 Sale of motor vehicle parts and accessories
- 45 4 Sale, maintenance and repair of motorcycles and related parts and accessories

Wholesale trade, except of motor vehicles and motorcycles

- 46.1 Wholesale on a fee or contract basis
- 46.2 Wholesale of agricultural raw materials and live animals
- 46.3 Wholesale of food, beverages and tobacco

Wholesale of household goods

- 46.41 Wholesale of textiles
- 46.42 Wholesale of clothing and footwear
- 46.43 Wholesale of electrical household appliances
- 46.44 Wholesale of china and glassware and cleaning materials
- 46.45 Wholesale of perfume and cosmetics
- 46.46 Wholesale of pharmaceutical goods
- 46.47 Wholesale of furniture, carpets and lighting equipment
- 46.48 Wholesale of watches and jewellery
- 46.49 Wholesale of other household goods

Wholesale of information and communication equipment

Wholesale of information and communication equipment

Wholesale of other machinery, equipment and supplies

- Wholesale of agricultural machinery, equipment and supplies 46.61
- 46.62 Wholesale of machine tools
- Wholesale of mining, construction and civil engineering machinery 46.63
- 46.64 Wholesale of machinery for the textile industry and of sewing and knitting machines
- 46.65 Wholesale of office furniture
- 46.66 Wholesale of other office machinery and equipment
- 46.69 Wholesale of other machinery and equipment

Other specialised wholesale

- 46.71 Wholesale of solid, liquid and gaseous fuels and related products
- 46.72 Wholesale of metals and metal ores
- Wholesale of wood, construction materials and sanitary equipment 46.73
- 46.74 Wholesale of hardware, plumbing and heating equipment and supplies

- 46.75 Wholesale of chemical products
- 46.76 Wholesale of other intermediate products
- 46.77 Wholesale of waste and scrap
- 46.9 Non-specialised wholesale trade

Retail sale in non-specialised stores

- 47.11 Retail sale in non-specialised stores with food, beverages or tobacco predominating
- 47.19 Other retail sale in non-specialised stores
- 47.2 Retail sale of food, beverages and tobacco in specialised stores
- 47.3 Retail sale of automotive fuel in specialised stores
- 47.4 Retail sale of information and communication equipment in specialised stores
- 47.5 Retail sale of other household equipment in specialised stores
- 47 51 Retail sale of textiles in specialised stores
- 47.52 Retail sale of hardware, paints and glass in specialised stores
- 47.53 Retail sale of carpets, rugs, wall and floor coverings in specialised stores
- 47.54 Retail sale of electrical household appliances in specialised stores 47.59/1
- Retail sale of musical instruments and scores in specialised stores 47.59/9 Retail sale of furniture, lighting equipment and other household

articles (other than musical instruments) not elsewhere classified,

Retail sale of cultural and recreation goods in specialised stores

- 47.61 Retail sale of books in specialised stores
- 47.62 Retail sale of newspapers and stationery in specialised stores
- 47.63 Retail sale of music and video recordings in specialised stores
- 47.64 Retail sale of sporting equipment in specialised stores
- 47.65 Retail sale of games and toys in specialised stores

Retail sale of other goods in specialised stores

- 47.71 Retail sale of clothing in specialised stores
- 47.72 Retail sale of footwear and leather goods in specialised stores
- 47.73 Dispensing chemist in specialised stores
- 47.74 Retail sale of medical and orthopaedic goods in specialised stores
- 47.75 Retail sale of cosmetic and toilet articles in specialised stores
- Retail sale of flowers, plants, seeds, fertilisers, pet animals and 47.76
- pet food in specialised stores
- 47.77 Retail sale of watches and jewellery in specialised stores
- 47.78 Other retail sale of new goods in specialised stores
- 4779 Retail sale of second-hand goods in stores
- 47.8 Retail sale via stalls and markets
- 479 Retail trade not in stores, stalls or markets
- 47.91 Retail sale via mail order houses or via Internet 47.99 Other retail sale not in stores, stalls or markets

Regional codes 1-14

Wales (counties)

Flintshire Gwent Gwynedd Mid Glamorgan Powvs

South Glamorgan West Glamorgan

Code 2

Scotland (L A region) Borders

Central **Dumfries & Galloway**

Fife

Grampian Highland Lothian Strathclyde Tayside Islands

Code 3

Northern Ireland (borders)

Belfast South Eastern Southern North Eastern Western

Code 4

North East Cleveland Durham

Northumberland Tyne & Wear

Code 5

North West Cumbria Cheshire Greater Manchester

Lancashire Code 6

Merseyside

Mersevside

Code 7 Yorkshire & the Humber

Humberside North Yorkshire South Yorkshire West Yorkshire

Code 8

East Midlands

Derbyshire Leicestershire Lincolnshire Northamptonshire Nottinghamshire

Code 9

West Midlands

Hereford & Worcester Shronshire Staffordshire Warwickshire West Midlands

(met. county)

Code 10

South West

Bath & North East Somerset City of Bristol North Somerset

South Gloucestershire

Cornwall Devon Dorset Gloucestershire Somerset Wiltshire

Code 11

East of England

Norfolk Suffolk **Bedfordshire** Cambridgeshire Essex Hertfordshire

Code 12

South East Berkshire Buckinghamshire Fast Sussex Hampshire Isle of Wight Kent Oxfordshire Surrev

Code 13

London **Greater London**

West Sussex

Code 14 Whole UK





Confidential

Distributive trades survey

Number 407 June 2017

Offi	се и	ise (only	' :	

Welcome to the CBI distributive trades survey. We would like to thank you for your valued support of the survey – providing us with a key insight into retail and wholesale conditions.

Please answer on behalf of your UK distributive activities only. If you have any questions, please do not hesitate to contact us at survey management group@cbi.org.uk

Please submit your response using one of the following options:

- By email contact surveymanagementgroup@cbi.org.uk for an electronic questionnaire to complete
- By fax to 020 7836 1210 or 020 7836 5856
- Post your response (address at bottom of page).

Closing date: Wednesday 14 June 2017.

Thankyou very much in advance for your response.

Later.

Anna Leach – head of economic intelligence

How do your sales and orders for this month and your expectations for the next month compare with those in the same
month a year ago?

		June	_	_		July		_	
1	Volume of sales	Up	Same	Down	n/a	Up	Same	Down	n/a
2	Volume of orders placed on suppliers								
		Past three i	months			Next three	months		
2 <i>A</i>	Volume of sales	Up	Same	Down	n/a	Up	Same	Down	n/a
2E	3 Volume of orders placed on suppliers								
w	hat is the position with regard to your:								
•	natio the position with regard to your.	June				July			
	Volume of sales, for the time of year	June Good	Average	Poor	n/a	July Good	Average	Poor	n/a
3	,		Average Adequate	Poor Too low	n/a n/a	•	Average Adequate	Poor Too low	n/a
3	Volume of sales, for the time of year Volume of stocks, in relation	Too high	Adequate	Too low	n/a	Good			
3	Volume of sales, for the time of year Volume of stocks, in relation to expected sales	Too high	Adequate Perall busin	Too low ness situation	n/a	Too high			

Please complete and return to the CBI survey management group by Wednesday 14 June 2017

n n/a
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CBI distributive trades survey June 2017

CBI classification listing for the distributive trades survey

Please code your response according to your main activity listed below. These codes are taken from the 2007 Standard Industrial Classification published by the Office of National Statistics.

Motor trades

- 45.1 Sale of motor vehicles
- 45.2 Maintenance and repair of motor vehicles
- 45.3 Sale of motor vehicle parts and accessories
- Sale, maintenance and repair of motorcycles and related parts and 45 4 accessories

Wholesale trade, except of motor vehicles and motorcycles

- 461 Wholesale on a fee or contract basis
- 46.2 Wholesale of agricultural raw materials and live animals
- 46.3 Wholesale of food, beverages and tobacco

Wholesale of household goods

- 46.41 Wholesale of textiles
- Wholesale of clothing and footwear 46.42
- 46 43 Wholesale of electrical household appliances
- 46.44 Wholesale of china and glassware and cleaning materials
- 46 45 Wholesale of perfume and cosmetics
- 46.46 Wholesale of pharmaceutical goods
- Wholesale of furniture, carpets and lighting equipment 46.47
- 46 48 Wholesale of watches and jewellery
- 46.49 Wholesale of other household goods

Wholesale of information and communication equipment

46.5 Wholesale of information and communication equipment

Wholesale of other machinery, equipment and supplies

- 46.61 Wholesale of agricultural machinery, equipment and supplies
- 46.62 Wholesale of machine tools
- 46.63 Wholesale of mining, construction and civil engineering machinery
- 46.64 Wholesale of machinery for the textile industry and of sewing and knitting machines
- 46.65 Wholesale of office furniture
- Wholesale of other office machinery and equipment 46.66
- 46.69 Wholesale of other machinery and equipment

Other specialised wholesale

- 46.71 Wholesale of solid, liquid and gaseous fuels and related products
- 46.72 Wholesale of metals and metal ores
- 46.73 Wholesale of wood, construction materials and sanitary equipment
- 46.74 Wholesale of hardware, plumbing and heating equipment and supplies
- 46.75 Wholesale of chemical products
- 46.76 Wholesale of other intermediate products
- 46.77 Wholesale of waste and scrap
- 46.9 Non-specialised wholesale trade

Retail sale in non-specialised stores

- Retail sale in non-specialised stores with food, beverages or tobacco predominating
- 4719 Other retail sale in non-specialised stores
- 472 Retail sale of food, beverages and tobacco in specialised stores
- 473 Retail sale of automotive fuel in specialised stores
- 47.4 Retail sale of information and communication equipment in specialised stores
- 475 Retail sale of other household equipment in specialised stores
- 47 51 Retail sale of textiles in specialised stores
- 4752 Retail sale of hardware, paints and glass in specialised stores
- 47.53 Retail sale of carpets, rugs, wall and floor coverings in specialised stores
- 47.54 Retail sale of electrical household appliances in specialised stores
- 47.59/1 Retail sale of musical instruments and scores in specialised stores 47.59/9 Retail sale of furniture, lighting equipment and other household
- articles (other than musical instruments) not elsewhere classified, in specialised stores

Retail sale of cultural and recreation goods in specialised stores

- 47.61 Retail sale of books in specialised stores
- 47.62 Retail sale of newspapers and stationery in specialised stores
- 47.63 Retail sale of music and video recordings in specialised stores
- 47.64 Retail sale of sporting equipment in specialised stores
- 47.65 Retail sale of games and toys in specialised stores

Retail sale of other goods in specialised stores

- Retail sale of clothing in specialised stores 47 71
- 47.72 Retail sale of footwear and leather goods in specialised stores 47.73
- Dispensing chemist in specialised stores
- 47.74 Retail sale of medical and orthopaedic goods in specialised stores 47.75 Retail sale of cosmetic and toilet articles in specialised stores
- 47.76 Retail sale of flowers, plants, seeds, fertilisers, pet animals and
- pet food in specialised stores
- 47.77 Retail sale of watches and jewellery in specialised stores
- 47.78 Other retail sale of new goods in specialised stores
- 47.79 Retail sale of second-hand goods in stores
- 478 Retail sale via stalls and markets
- 479 Retail trade not in stores, stalls or markets
- 47.91 Retail sale via mail order houses or via Internet 47.99 Other retail sale not in stores, stalls or markets

Your company details please complete as fully as possible

tour flame	Tour position	
Company name		
Address		
	Postcode	
Telephone	Email	

Regional codes 1-14

Wales (counties)

Flintshire Gwent Gwynedd Mid Glamorgan Powys South Glamorgan West Glamorgan

Code 2

Scotland (L A region) Borders

Central **Dumfries & Galloway** Fife Grampian Highland Lothian Strathclyde Tayside Islands

Northern Ireland (borders)

Belfast South Eastern Southern North Eastern Western

Code 4

North East

Cleveland Durham Northumberland Tyne & Wear

Code 5

North West

Cumbria Cheshire **Greater Manchester**

Code 6

Merseyside Merseyside

Lancashire

Code 7

Yorkshire & the Humber

Humberside North Yorkshire South Yorkshire West Yorkshire

Code 8

East Midlands

Derbyshire Leicestershire Lincolnshire Northamptonshire Nottinghamshire

Code 9

West Midlands

Hereford & Worcester Shropshire Staffordshire Warwickshire West Midlands (met. county)

Code 10

South West Bath & North East Somerset City of Bristol North Somerset South Gloucestershire Cornwall Devon Dorset Gloucestershire Somerset Wiltshire

Code 11

East of England

Norfolk Suffolk Bedfordshire Cambridgeshire Essex Hertfordshire

Code 12

South East Berkshire Buckinghamshire

East Sussex Hampshire Isle of Wight Kent Oxfordshire Surrey

Code 13

London

West Sussex

Greater London

Code 14

Whole UK





Confidential

Distributive trades quarterly survey

Office use only:

Number 407 May 2017

Welcome to the CBI quarterly distributive trades survey. We would like to thank you for your valued support of the survey - providing us with a key insight into manufacturing conditions.

Please answer on behalf of your UK manufacturing operations only. If you have any questions, please do not hesitate to contact us at surveymanagementgroup@cbi.org.uk

Please submit your response using one of the following options:

- By email contact surveymanagementgroup@cbi.org.uk for an electronic questionnaire to complete
- By fax to 020 7836 1210 or 020 7836 5856
- Post your response (address at bottom of page).

Closing date: Friday 12 May 2017.

Thankyou very much in advance for your response.

Anna Leach – head of economic intelligence

How do your sales and orders for this month and your expectations for next month compare with thos	e
in the same month a year ago?	

		May up	same	down	n/a	June up	same	down	n/a	
1	Volume of sales									
2	Volume of orders placed on suppliers									
		Past thi	ree mont same	hs down	n/a	Next the	ree mont same	hs down	n/a	
2a	Volume of sales									
2b	Volume of orders placed on suppliers									
WF	What is the position with regard to your:									
***	iat is the position with regard to your.									
***	iat is the position with regard to your.	May good	average	poor	n/a	June good	average	poor	n/a	
3	Volume of sales, for the time of year	•	average	poor	n/a		average	poor	n/a	
3	Volume of sales, for the time of year	good	average		n/a n/a	good	average		n/a	
		good				good				
3	Volume of sales, for the time of year Volume of stocks, in relation	good too high	adequate	e too low	n/a	good too high	adequate	too low	n/a	
3	Volume of sales, for the time of year Volume of stocks, in relation to expected sales	good too high	adequate	e too low	n/a	good too high	adequate	too low	n/a	

Please complete and return to the CBI survey management group by Friday 12 May 2017

6 How do your average selling prices c	ompare with _{May}	n those in the	same month a	a year ago June	?		
	ир	same down	n/a	up	same	down	n/a
6a How have your average selling prices in the next three months?	for the pas	t three month	s changed and	d what do	you ex	pect to	occur
	Past ti up	hree months same down	n/a	Next th	ree mon	ths down	n/a
7 How does your employment compare	with that in	the same mo	onth a year ago	o?			
, , , , , , , , , , , , , , , , , , , ,	May up	same down		June up	same	down	n/a
Numbers employed	□ □						, a
of which a) full-time							
b) part-time							
b, part time	Past ti	hree months	n/a	Next th	ree mon	ths down	n/a
a Numbers employed							
B Do you expect to authorise more or le	ess capital e	xpenditure (ir		ngs. mach	inerv.	cars an	d com
in the next 12 months than you author	ised in the p	oast 12 month	s?	3.,	,		
	More	Same	Less				
	rnect vour o	verall busine	ss situation to	:			
Over the next three months, do you ex			Deteriorate				
Over the next three months, do you ex		e Remain stable	Deteriorate				
			Deteriorate				
nternet sales	Improv		Deteriorate				
nternet sales	Improv)			
nternet sales O Do you currently sell goods over the i	Improv internet? Yes	No (but plan to)	No (no plans to				
nternet sales 0 Do you currently sell goods over the i	Improv internet? Yes	No (but plan to)	No (no plans to		t mont	h comp	are wi
nternet sales Do you currently sell goods over the interpret sales How do your volume of internet sales	Improv internet? Yes	No (but plan to)	No (no plans to		t mont	h comp	are wi
nternet sales O Do you currently sell goods over the i	internet? Yes for this mo	No (but plan to)	No (no plans to	or the nex June			
nternet sales 0 Do you currently sell goods over the i 1 How do your volume of internet sales in the same month a year ago? 2 How do your average prices for good	internet? Yes for this modup May up s sold over t	No (but plan to) nth and your same down	No (no plans to	or the nex	same	down	n/a
Internet sales In Do you currently sell goods over the internet sales In How do your volume of internet sales in the same month a year ago? In How do your average prices for good compare with those in the same month.	Improv Internet? Yes Sofor this mode of the second over the	No (but plan to) nth and your same down the internet foo?	No (no plans to	or the nex June up and your e	same	down tions fo	n/a
ternet sales Do you currently sell goods over the internet sales in the same month a year ago? How do your average prices for good	Improv Internet? Yes Sofor this mode May up Sold over the a year ago	No (but plan to) nth and your same down	No (no plans to	or the nex June up	same	down	n/a

CBI distributive trades survey May 2017

CBI	distri	hutive	trades	survey	/ May	/ 201

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Basic data	section								
Please enter the business activity covered by this return (please refer to the Standard Industrial Classification on the reverse of the questionnaire)									
How many em	ployees are	covered by thi	s return?						
0-25	26-99	100-499	500 and over						
			I by this return the reverse of th	ne questionnaire)					
What type of b	usiness doe	es your reply co	over?						
single out	let retailing	retailers w	ith 2-9 branches	retailers with	h 10+ branches				
mail order	,	motor trad	9S	wholesaling					
Please indicate	e the annua	l turnover cove	red by this retur	rn (please answer	on behalf of your	UK operation o	only)		
£0-999k	£1-9.9m	£10-24.9m	£25-99.9m	£100-499m	£500m+				
V									
Your company	details ple	ase complete as	fully as possible	V	anikina				
Your name				Your p	osition				
Company name									
Address									
				Postco	ode				

Email

The CBI acknowledges the European Union's financial support for the technical development and supply of this data $\dot{}$

Telephone

CBI classification listing for the distributive trades survey

Please code your response according to your main activity listed below. These codes are taken from the 2007 Standard Industrial Classification published by the Office of National Statistics.

Motor trades

	45.1	Sale	of	motor	vehicl	es
--	------	------	----	-------	--------	----

45.2 Maintenance and repair of motor vehicles

45.3 Sale of motor vehicle parts and accessories

45.4 Sale, maintenance and repair of motorcycles and related parts and accessories

Wholesale trade, except of motor vehicles and motorcycles

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46.5 Wholesale of information and communication equipment

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46.71 Wholesale of solid, liquid and gaseous fuels and related products

46.72 Wholesale of metals and metal ores

46.73 Wholesale of wood, construction materials and sanitary equipment

46.74 Wholesale of hardware, plumbing and heating equipment and supplies

46.75 Wholesale of chemical products

46.76 Wholesale of other intermediate products 46.77 Wholesale of waste and scrap

46.77 Wholesale of waste and scrap46.9 Non-specialised wholesale trade

Retail sale in non-specialised stores

47.11 Retail sale in non-specialised stores with food, beverages or tobacco predominating

47.19 Other retail sale in non-specialised stores

47.2 Retail sale of food, beverages and tobacco in specialised stores

47.3 Retail sale of automotive fuel in specialised stores

47.4 Retail sale of information and communication equipment in specialised stores

47.5 Retail sale of other household equipment in specialised stores

47.51 Retail sale of textiles in specialised stores

47.52 Retail sale of hardware, paints and glass in specialised stores

47.53 Retail sale of carpets, rugs, wall and floor coverings in specialised stores

47.54 Retail sale of electrical household appliances in specialised stores 47.59/1 Retail sale of musical instruments and scores in specialised stores

47.59/9 Retail sale of furniture, lighting equipment and other household

articles (other than musical instruments) not elsewhere classified, in specialised stores

Retail sale of cultural and recreation goods in specialised stores

47.61 Retail sale of books in specialised stores

47.62 Retail sale of newspapers and stationery in specialised stores

47.63 Retail sale of music and video recordings in specialised stores

47.64 Retail sale of sporting equipment in specialised stores

47.65 Retail sale of games and toys in specialised stores

Retail sale of other goods in specialised stores

47.71 Retail sale of clothing in specialised stores

47.72 Retail sale of footwear and leather goods in specialised stores

47.73 Dispensing chemist in specialised stores

47.74 Retail sale of medical and orthopaedic goods in specialised stores

47.75 Retail sale of cosmetic and toilet articles in specialised stores

47.76 Retail sale of flowers, plants, seeds, fertilisers, pet animals and pet food in specialised stores

47.77 Retail sale of watches and jewellery in specialised stores

47.78 Other retail sale of new goods in specialised stores

47.79 Retail sale of second-hand goods in stores 47.8 Retail sale via stalls and markets

47.9 Retail trade not in stores, stalls or markets

47.91 Retail trade not in stores, stalls or markets
47.91 Retail sale via mail order houses or via Internet

47.99 Other retail sale not in stores, stalls or markets

Regional codes 1-14

Code 1

Wales (counties)

Flintshire Gwent Gwynedd Mid Glamorgan Powys

South Glamorgan West Glamorgan

Codo 3

Scotland (L A region)

Borders Central

Dumfries & Galloway

Grampian Highland Lothian Strathclyde Tayside Islands

Code 3

Northern Ireland (borders)

Belfast South Eastern Southern North Eastern Western

Code 4

North East Cleveland

Durham Northumberland

Tyne & Wear

Code 5

North West Cumbria

Cheshire Greater Manchester

Lancashire

Code 6 Merseyside

Merseyside

Code 7

Yorkshire & the Humber Humberside North Yorkshire South Yorkshire West Yorkshire

Code 8

East Midlands

Derbyshire Leicestershire Lincolnshire Northamptonshire Nottinghamshire

Code 9

West Midlands

Hereford & Worcester Shropshire Staffordshire Warwickshire West Midlands

(met. county)

Code 10 South West

Bath & North East Somerset City of Bristol North Somerset

South Gloucestershire

Cornwall Devon Dorset Gloucestershire Somerset Wiltshire

Code 11

East of England

Norfolk Suffolk Bedfordshire Cambridgeshire Essex

Hertfordshire

Code 12

South East Berkshire Buckinghamshire East Sussex Hampshire Isle of Wight Kent

Oxfordshire Surrey West Sussex

Code 13

London Greater London

Code 14 Whole UK

