Understanding Production Technology

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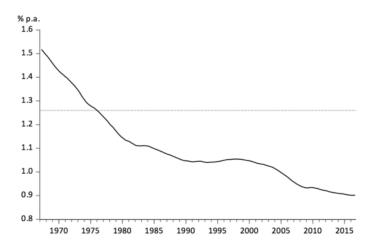
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Declining Trend TFP Growth (US)

Figure 1 'Smoothed' trend TFP growth using complete sample



Bartelsman (VU, TI)

...juxtaposed with new technologies



Public-Private Technology



Learning Technology



Embodied Technology



Harvesting Technology



...and other puzzling trends

- Continued weak investment in EU (to lesser extent in US)
- Labor share of income declining
- Return to tangible capital remains low
- Mark-ups are on the increase
- Profit distribution among firms more skewed
- Global frontier growth appears robust



Is there an explanation?

- Rapidly Changing Technology!
- Not just upward shift of production possibilities or interactions between factors.
- The familiar neoclassical 'production technology' AF(K, L) no longer matches facts.
- Romer-style aggregate growth models also have trouble explaining recent trends
- Lucas/Hopenhayn/Melitz production with fixed intangible investment, stochastic productivity and firm dynamics (entry, optimal size, exit) match facts better.
- The new production technologies have implications for economic and legal institutions and for individual and societal choices



Production Technology with Intangibles

- Features of Hopenhayn (1992) production technology:
 - Initial intangible investment generates productivity draw
 - Ex-ante expected profit is zero, and profit among incumbents is skewed
 - Equilibrium has entry/exit of firms and heterogeneous productivity among incumbent firms
- With change to this new production technology, we are observing:
 - Volatility of firm outcomes increase with use of new technology
 - Share of intangibles in total investment increases
 - Income share of flexible factors decrease
 - Total rents increase and distribution of income becomes more skewed



Will measured TFP growth remain low?

- Crafts: This question fits into the 'too difficult' box.
- Technology for the coming decade is mostly available now
- Its productivity impact may be mismeasured
 - Relationship between producer and consumer surplus shifting
 - Blurring of GDP-production and asset boundaries
- Allocation and selection mechanisms are key
 - Wellbeing doubling in a generation: 2.5% per annum growth. But, could be higher or lower.
 - Do we observer innovative entrants?
 - Do markets allow strong reallocation to highly productive firms



Example: Productivity Enhancing Reallocation in Europe

- Bartelsman, Lopez-Garcia, Presidente (2018) using CompNet data:
- $\Delta x_{i,c,s,t} = \beta_1 \Delta \text{cycle}_{c,s,t} + \beta_2 \text{Rel.prod}_{i,c,s,t-3} + \gamma \text{FE} + \varepsilon_{i,c,s,t}$
- Do resources flow to more productive firms?
 - Δ gives 3 year growth; x is either capital or labor
 - Rel.prod gives log of productivity relative to industry mean in initial year.
 - Cycle is an exogenous 'downstream demand indicator'
 - *i*, denotes a 'representative firm' (one of the 25 transition cells); *c*: country; *s*: sector; *t*: year
 - FE are fixed effects: $CxSxSz_{-3}$, CxT, SxT



Baseline estimates of PER

$$\Delta x_{i,c,s,t} = \beta_1 \Delta \mathsf{cycle}_{c,s,t} + \beta_2 \mathsf{Rel.prod}_{i,c,s,t-3} + \gamma \mathsf{FE} + \varepsilon_{i,c,s,t}$$

	(1)	(2)
VARIABLES	ΔL	ΔK
Δ Cycle	0.039	0.185***
	(0.0304)	(0.0465)
Rel. $prod_{t-3}$	0.815***	0.483***
	(0.0845)	(0.0616)
Observations	8,064	8,064
Adjusted R-squared	0.489	0.503
Fixed Effects	YES	YES

FE: Country*Sector*Size_3; Country*Year; Sector*Year

Robust standard errors in parentheses

*** $\rho <$ 0.01, ** $\rho <$ 0.05, * $\rho <$ 0.1



Cross-country differences in PER: the role of regulation

 $\ldots + oldsymbol{eta_3}$ Rel.prod $_{i,c,s,t-3}$ Regulatory Indicator $_{c,s,t-3}$...

Regulatory Indicator*	ΔL	ΔΚ
Concentration of sales, top-10	-0.231*	-0.175**
Price-cost margin	-0.211*	-0.133
Employment Protection (OECD)	-0.659**	-0.003
*** <i>p</i> < 0.01, ** <i>p</i> < 0.05, * <i>p</i> < 0.1		



Growth Boosting Policy

- Stimulate the production of new ideas and new technology: IP and market power vs open source+
- Encourage firms to invest in (adopt) welfare enhancing technology: carrot and stick; flexible markets
- Keep circular flow of consumption and production going smoothly: income distribution, watch for winner-take-all
- Allay societal fears about jobs, income, future: clear narrative about future potential of technology
- Encourage socially beneficial aspects of new technologies: well regulated platforms and directed innovation



Technology Caveats

- Beware of hypes: Al is not yet 'general', but solves very specific problems
- Don't worry unduly about 'singularity', or machines taking over human work.
- Positive spillovers often are balanced by negatives
- Consider long adoption lags
- Don't overestimate the near future, but don't underestimate the longer horizon

see: Rodney Brooks (2017)

